Unique Paving

 Insert shipping document here.

DON KAUTZMAN UNIQUE PAVING MATERIALS, INC. 3993 E. 93RD STREET

ACTWGT: 1.00 LB CAD: 1264432/INET4340

CLEVELAND, OH 44105 UNITED STATES US

BILL SENDER

TO BROWN COUNTY COMMISSIONERS COURT

200 S. BROADWAY #322

BROWNWOOD TX 76801

(216) 441-4880 INV-PO:

REF:

DEPT.



Fedex.



TRK# 0201

7733 2844 5208

FRI - 02 APR 10:30A PRIORITY OVERNIGHT

XH BWDA

76801 TX-us AUS



SSƏJC

Extremely Urgent



April 12, 2021 (Exhibit#13)



3993 E. 93rd Street Cleveland, Ohio 44105-4096

200 S. BROADWAY #322 BROWNWOOD, TX 76801 BROWN COUNTY COMMISSIONERS COU

BID: CRUSHED STENE (RODUCTS)

Bix Due: April 9, 2021 @ 5:00 p.m.

April 1, 2021

Brown County Commissioners Court 200 S. Broadway #322 Brownwood, TX 76801

Subject: Crush Stone Products/Cold Mix Bid

To Whom it may Concern:

Unique Paving Materials Corp. is only bidding Cold Mix and we are pleased to submit the following bid prices:

Pick-Up Price \$90.00/ton

Delivered Price - Precinct#1 \$116.00/ton

Delivered Price - Precinct#2 \$115.50/ton

Delivered Price - Precinct#2 \$115.50/ton
Delivered Price - Precinct#3 \$116.00/ton
Delivered Price - Precinct#4 \$119.00/ton

Plant location: Martin Marietta Materials 1795 TX-101 Bridgeport, TX 76426

Product: UPM® High Performance Cold Mix

Contact Information:

Don Kautzman - Treasurer

Ph: 216-441-4880

Email: <u>dkautzman@UniquePavingMaterials.com</u>

Texas Account Executive: Marcus Bower Ph: 214-649-7439. Email:

mbower@UniquePavingMaterials.com

Thank you for the opportunity to bid.

Sincerely,

Don Kautzman Treasurer

Enclosures





MATERIALS CORP.

Permanent Pavement Repair Material

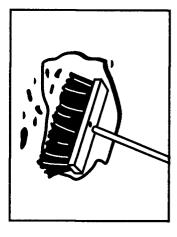
HIGH PERFORMANCE GUARANTEE

UPM® COLD MIX IS GUARANTEED TO PERFORM AS FOLLOWS

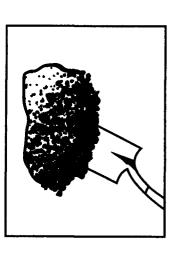
- Patches using UPM Permanent Pavement Repair Material will outlast the surrounding pavement when properly applied (see other side).
- Winter grades will remain workable for use in sub-freezing temperatures
- No primer required
- Will not bleed through hot mix overlays.

If **UPM** cold mix does not meet these high-performance guidelines, UNIQUE Paving Materials Corp. will replace it. We want our customers to be like our material – PERMANENT:

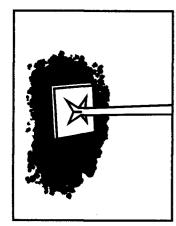
3 EASY STEPS TO PATCHING SUCCESS



PREPARE: Remove all loose dust, dirt and debris by sweeping with a broom.



APPLY: Shovel or pour UPM® mix into the hole. Level out 25% higher than the existing pavement to allow for compaction. If patch is deeper than 4", apply and compact in separate 2" layers. Apply only over a solid base.



COMPACT: Compact with a hand tamper, roller or plate compactor.

UPM BULK STOCKPILING: Properly store UPM mix according to standard commercial practices.

- · Place stockpile on a clean pad of asphalt or concrete and keep material from contamination
- Dusty conditions will shorten UPM mix's stockpile life and may reduce workability.



800-441-4880 | Fax: 877-689-8117 uniquepavingmaterials.com

CUSTOMER SERVICE



PROUDLY MADE IN THE USA

as a registered trademark of UNIQUE Paving Materials Carp

The Good Stul



UNIQUE, The Industry Leader

UPM® Mix: The Best in Permanent Pavement Repair



UPM® Cold Mix is the Benchmark

Other Cold Mix Providers Try to Emulate

While many cold mix suppliers falsely refer to their products as being comparable to **UPM** mix, none have been able to match the high-performance of our proprietary additives.

- **UPM** mix is specified on most major bid requests.
- The federal government named UPM mix as its control material in the Strategic Highway Research Program (SHRP-H-3532 and SHRP-M/UFR-91-504) study.

We Define UPM® Cold Mix Quality

as Guaranteed Performance

When too much emphasis is placed on producing the cheapest cold mix, performance suffers.

Our customers see the value and savings in higher quality material that works permanently versus buying the cheapest material, then having to spend more to repair the same holes over and over.

UPM high-performance cold mix has been used to permanently repair more potholes than any cold mix or cold patch in the industry.

How Does Your Current Cold Mix Stand up to UPM® Mix?

- The most tested material by government organizations world-wide
-) Ongoing support for the life of the material
- > Reduces total repair costs
- Region-specific formulations that ensure **UPM** mix works
- Nationwide field support
- On-site training in best repair practices
- Unmatched quality control in every mix
- **)** Warranty—guaranteed high performance

UPM® mix can reduce your total repair costs by delivering more value in a material that lasts. Call us today!



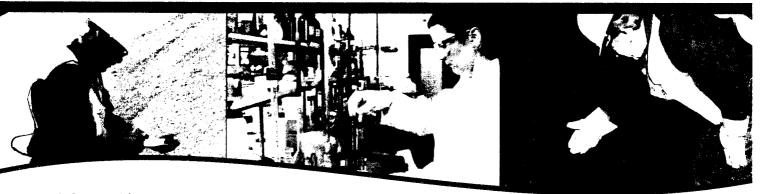
UPM® mix is a product of UNIQUE Paving Materials Corp.





UPM® Cold Mix **High-Performance**

by Design



It Starts with **Quality Rock**

All raw materials we use in making UPM® mix are selected to meet our stringent quality standards.

Lab Testing

Mix Formulation

The UNIQUE lab considers specific aggregate characteristics and regional elements to design a customized formulation. The result is a region-specific mix that works every time.

Mix is Tested

Before you Use it

Before a mix can be certified as **UPM** cold mix, it must undergo rigorous testing in our lab as well as in the field.

UNIQUE stands behind every pound of UPM mix, every time.

Once and Done Permanent Pavement Repair

UNIQUE's proprietary additives and stringent quality control procedures for producing UPM® mix ensure that you get a pavement repair solution that will outlast the surrounding pavement. We guarantee it!

UPM® Permanent Pavement Repair Material Compared to Competitive Cold Mix

		UPM® cold mix		Competition	
	Components of Total Cost	Initial Repair	Re-Repair	Initial Repair	Re-Repair
	Cold Mix price , \$/ton	\$120.00	\$120.00	\$90.00	\$90.00
	Cold Mix usage, total tons/Year	100	2	100	25
	Cold Mix usage, tons/month	8	0	8	2
	Cold Mix Survivability	98%	98%	75%	75%
57%	Labor Cost/Pothole,\$	\$16.67	\$16.67	\$16.67	\$16.67
23%	Equip/Fuel Cost/Pothole, \$	\$6.67	\$6.67	\$6.67	\$6.67
20%	Material Cost/Pothole,\$	\$5.70	\$5.70	\$3.15	\$3.15
	Total Cost of Single Pothole	\$29.03	\$29.03	\$26.48	\$26.48

>In the above example, 1 ton of UPM mix is equal to 1.2 tons of competitive cold mix.

>Repair material is less than 10% of repair cost, but can significantly increase total cost. >The 34% reduction in potholes improves safety for worker by reducing exposure to traffic

Cold Mix Source	Initial Cost to Repair	Re-Repair Cost	Total Cost
UPM® cold mix \$120/ton	\$61,123	\$1,222	\$62,345
Competition \$90/ton	+ \$75,687	\$18,917	894,583
	TOTAL Saving with	UPM® mix	\$32.238
		Saving	34%

\$100,000 ■ UPM® cold mix \$120/ton \$90,000 \$80,000 \$70,000 \$60,000 \$50,000 \$40,000 \$30,000 \$20,000 \$10,000 50



Many decisions are made on initial price.



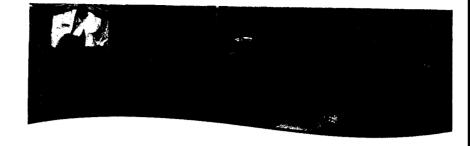
This IS the cost impacting your budget.

UPM mix is conveniently available in:

-) Bulk tons at approved producers
-) 2000# super sacks
- > 50# weatherproof plastic bags
- > 660# 55-gallon steel drums
- > 60# 5-gallon plastic pails
- > 24# 2-gallon plastic pails



QUESTIONS & ANSWERS &



Why Is UPM mix better than others? UPM mix is state approved and used by state DOTs all across the U.S. All raw materials are tested by our state-of-the-art laboratory to ensure quality and guaranteed performance.

Are there seasonal grades of *UPM* mix? Yes, **UPM** mix is available in winter, spring/fall and summer formulas. These are designed for the optimum performance during the various temperatures of application.

What is the coverage rate of *UPM* mix? Approximately 10 lbs. of **UPM** mix will cover a square foot 1" deep.

Is a primer or tack coat needed before applying *UPM* mix? No! **UPM** mix is self-priming. The proprietary liquid asphalt gives UPM mix its tenacious binding properties.

Can *UPM* mix be used in wet holes? Wet or dry, **UPM** mix is designed to perform in any weather, any temperature.

Can *UPM* mix be used for concrete repair? Yes, **UPM** mix is ideal for concrete pavements including roadways, driveways, bridge decks and parking lots.

What is the shelf life of packaged UPM mix? One year.

Distributed by:

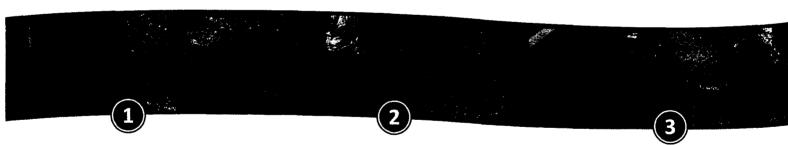
UPM® is a registered trademark of UNIQUE Paving Materials Corp.



Corporate Office | 800.441.4880 | 3993 E. 93rd Street, Cleveland, OH 44105 | uniquepavingmaterials.com



Once and Done, High-Performance, PERMANENT Repair



Using a broom or leaf blower, clean out large chunks and loose debris from the hole. UPM® mix works best if the material is applied to a solid surrounding pavement and good base.

Apply UPM® mix, keeping material contained in the hole. If the hole is deeper than 3" install and compact in 2" lifts. Material should be 25% higher than surface before compaction.

Compact with hand tamper, truck or car tire, plate compactor or roller.

Additional step if needed

To reduce tackiness for immediate pedestrian traffic, after compaction, dust surface with sand or cement powder to help "set" UPM® mix quicker.

UPM® is a registered trademark of UNIQUE Paving Materials Corp.

